

Fresno Unified School District
Board Agenda Item

Board Meeting Date: May 20, 2020

AGENDA ITEM A-10

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Award of Request for Qualifications 20-26, Musical Instruments Service and Repair

ITEM DESCRIPTION: It is recommended the Board approve Request for Qualifications (RFQ) 20-26, to provide a pool of qualified vendors to perform service and repair of musical instruments. The RFQ establishes a multi-category service fee schedule for woodwind, brass, piano, and string instruments; a not-to-exceed policy for repairs; and detailed invoicing requirements for servicing and repairs needed throughout the year. The term is two years with three one-year renewal options. Most of the district's 11,000 instruments are serviced June through August to prepare for the upcoming school year.

RFQ notifications were sent to 14 vendors on January 23, 2020, and the district received nine responses. Based on evaluation by a panel comprised of Visual and Performing Arts staff and teachers on factors including experience servicing school districts, expertise of staff, level of services offered, accessibility for servicing instruments, and pricing, approval of the following vendors is recommended:

American Music Company	(Fresno, CA)	Music & Arts	(Thousand Oaks, CA)
California Keyboards	(Bakersfield, CA)	Patrick's Music...Etc.	(Fresno, CA)
Charles Hansen Pianos	(Porterville, CA)	Sherman Piano	
Gottschalk Music Center	(Clovis, CA)	Tuning & Repair	(Clovis, CA)
Harvard House Music	(Fresno, CA)	The Horn Shop	(Fresno, CA)

Purchase orders for repair services will be presented to the Board for ratification on monthly reports. The scoring matrix is attached, and the RFQ and responses are available for review in the Purchasing Department.

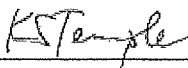
FINANCIAL SUMMARY: Funding is available in the Visual and Performing Arts budget.

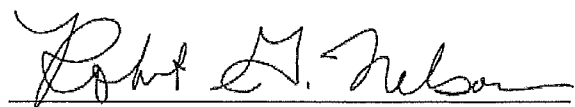
PREPARED BY: Edward Collins,
Executive Director, Purchasing

DIVISION: Operational Services
PHONE NUMBER: (559) 457-3134

CABINET APPROVAL: Karin Temple,
Chief Operating Officer

SUPERINTENDENT APPROVAL:





RFQ 20-26 Musical Instrument Repair and Service
WoodWind Price List

Type	Instrument	Repair	American Music	CA Keyboards	Charles Hansen Pianos	Gottschalk Music	Harvard House	Music & Arts	Patrick's Music...ETC	Sherman's Piano Tuning & Repair	The Horn Shop
Woodwind	Alto Saxophone	Clean Oil Adjust (COA)	\$75.00	\$150.00	N/A	\$160.00	\$238.00	\$163.90	\$295.00	N/A	250-300
Woodwind	Baritone Saxophone	Clean Oil Adjust (COA)	\$125.00	\$200.00	N/A	\$240.00	\$360.00	\$244.90	\$225.00	N/A	300-400
Woodwind	Bass Clarinet	Clean Oil Adjust (COA)	\$75.00	\$150.00	N/A	\$160.00	\$258.00	\$163.90 (Plastic)	\$185.00	N/A	\$260.00
Woodwind	Bassoon	Clean Oil Adjust (COA)	\$100.00	\$200.00	N/A	\$200.00	\$322.00	\$163.90 (Plastic)	\$200.00	N/A	\$250.00
Woodwind	Clarinet	Clean Oil Adjust (COA)	\$75.00	\$75.00	N/A	\$130.00	\$154.00	\$120.50 (Plastic)	\$150.00	N/A	\$105.00
Woodwind	Flute	Clean Oil Adjust (COA)	\$75.00	\$120.00	N/A	\$140.00	\$132.00	\$143.00 (Closed Hole)	\$175.00	N/A	\$110.00
Woodwind	Oboe	Clean Oil Adjust (COA)	\$95.00	\$100.00	N/A	\$160.00	\$208.00	\$161.00 (Plastic)	\$185.00	N/A	\$180.00
Woodwind	Piccolo	Clean Oil Adjust (COA)	\$75.00	\$120.00	N/A	\$140.00	\$147.00	\$120.50 (Plastic)	\$185.00	N/A	\$92.00
Woodwind	Tenor Saxophone	Clean Oil Adjust (COA)	\$85.00	\$150.00	N/A	\$200.00	\$298.00	\$199.90	\$195.00	N/A	250-300
Woodwind	Alto Saxophone	Neck or Tenon cork	\$15.00	\$15.00	N/A	\$20.00	\$20.00	\$25.00	\$20.00	N/A	\$16.00
Woodwind	Baritone Saxophone	Neck or Tenon cork	\$15.00	\$15.00	N/A	\$20.00	\$20.00	\$25.00	\$20.00	N/A	\$16.00
Woodwind	Bass Clarinet	Neck or Tenon cork	\$15.00	\$15.00	N/A	\$15.00	\$20.00	\$25.00	\$20.00	N/A	\$16.00
Woodwind	Bassoon	Neck or Tenon cork	\$20.00	\$15.00	N/A	\$20.00	\$25.00	\$25.00	\$20.00	N/A	\$16.00
Woodwind	Clarinet	Neck or Tenon cork	\$10.00	\$15.00	N/A	\$15.00	\$14.00	\$25.00	\$20.00	N/A	\$14.00
Woodwind	Flute	Neck or Tenon cork	\$15.00	\$15.00	N/A	\$20.00	\$20.00	\$25.00	\$15.00	N/A	N/A
Woodwind	Oboe	Neck or Tenon cork	\$15.00	\$15.00	N/A	\$15.00	\$20.00	\$25.00	\$20.00	N/A	\$14.00
Woodwind	Piccolo	Neck or Tenon cork	\$10.00	\$15.00	N/A	\$15.00	\$20.00	\$25.00	\$15.00	N/A	\$14.00
Woodwind	Tenor Saxophone	Neck or Tenon cork	\$15.00	\$15.00	N/A	\$20.00	\$20.00	\$25.00	\$20.00	N/A	\$16.00
Woodwind	Alto Saxophone	Other- Basic Repair	\$35.00	Hourly Rate +parts	N/A	N/A	\$60.00 hour	\$107.50	\$75.00/hr	N/A	N/A
Woodwind	Baritone Saxophone	Other- Basic Repair	\$35.00	Hourly Rate +parts	N/A	N/A	\$60.00 hour	\$152.50	\$75.00/hr	N/A	N/A
Woodwind	Bass Clarinet	Other- Basic Repair	\$35.00	Hourly Rate +parts	N/A	N/A	\$60.00 hour	\$121.80 (Plastic)	\$75.00/hr	N/A	N/A
Woodwind	Bassoon	Other- Basic Repair	\$35.00	Hourly Rate +parts	N/A	N/A	\$60.00 hour	\$107.50 (Plastic)	\$75.00/hr	N/A	N/A
Woodwind	Clarinet	Other- Basic Repair	\$25.00	Hourly Rate +parts	N/A	N/A	\$60.00 hour	\$78.40 (Plastic)	\$75.00/hr	N/A	N/A
Woodwind	Flute	Other- Basic Repair	\$25.00	Hourly Rate +parts	N/A	N/A	\$60.00 hour	\$78.40 (Closed Hole)	\$75.00/hr	N/A	N/A
Woodwind	Oboe	Other- Basic Repair	\$30.00	Hourly Rate +parts	N/A	N/A	\$60.00 hour	\$109.10 (Plastic)	\$75.00/hr	N/A	N/A
Woodwind	Piccolo	Other- Basic Repair	\$30.00	Hourly Rate +parts	N/A	N/A	\$60.00 hour	\$78.40 (Plastic)	\$75.00/hr	N/A	N/A
Woodwind	Tenor Saxophone	Other- Basic Repair	\$35.00	Hourly Rate +parts	N/A	N/A	\$60.00 hour	\$130.00	\$75.00/hr	N/A	N/A
Woodwind	Alto Saxophone	Other- Strip & Clean	N/A	Hourly Rate +parts	N/A	N/A	\$110.00	\$90.00	\$75.00/hr	N/A	250-300
Woodwind	Baritone Saxophone	Other- Strip & Clean	N/A	Hourly Rate +parts	N/A	N/A	\$150.00	\$135.00	\$75.00/hr	N/A	300-400
Woodwind	Bass Clarinet	Other- Strip & Clean	N/A	Hourly Rate +parts	N/A	N/A	\$110.00	\$90.00	\$75.00/hr	N/A	\$260.00
Woodwind	Bassoon	Other- Strip & Clean	N/A	Hourly Rate +parts	N/A	N/A	\$150.00	\$90.00 (Plastic)	\$75.00/hr	N/A	\$250.00
Woodwind	Clarinet	Other- Strip & Clean	N/A	Hourly Rate +parts	N/A	N/A	\$85.00	\$67.50 (Plastic)	\$75.00/hr	N/A	\$105.00
Woodwind	Flute	Other- Strip & Clean	N/A	Hourly Rate +parts	N/A	N/A	\$60.00	\$90.00	\$75.00/hr	N/A	\$110.00
Woodwind	Oboe	Other- Strip & Clean	N/A	Hourly Rate +parts	N/A	N/A	\$110.00	\$90.00 (Plastic)	\$75.00/hr	N/A	\$180.00
Woodwind	Piccolo	Other- Strip & Clean	N/A	Hourly Rate +parts	N/A	N/A	\$60.00	\$67.50 (Plastic)	\$75.00/hr	N/A	\$92.00
Woodwind	Tenor Saxophone	Other- Strip & Clean	N/A	Hourly Rate +parts	N/A	N/A	\$110.00	\$112.50	\$75.00/hr	N/A	250-300
Woodwind	Alto Saxophone	Other- Tuning (non-piano)	N/A	Hourly Rate +parts	N/A	N/A	60.00/hr	\$73.90	\$75.00/hr	N/A	N/A
Woodwind	Baritone Saxophone	Other- Tuning (non-piano)	N/A	Hourly Rate +parts	N/A	N/A	60.00/hr	\$109.90	\$75.00/hr	N/A	N/A
Woodwind	Bass Clarinet	Other- Tuning (non-piano)	N/A	Hourly Rate +parts	N/A	N/A	60.00/hr	\$71.00	\$75.00/hr	N/A	N/A
Woodwind	Bassoon	Other- Tuning (non-piano)	N/A	Hourly Rate +parts	N/A	N/A	60.00/hr	\$73.90	\$75.00/hr	N/A	N/A
Woodwind	Clarinet	Other- Tuning (non-piano)	N/A	Hourly Rate +parts	N/A	N/A	60.00/hr	\$53.00	\$75.00/hr	N/A	N/A
Woodwind	Flute	Other- Tuning (non-piano)	N/A	Hourly Rate +parts	N/A	N/A	60.00/hr	\$53.00 (Closed Hole)	\$75.00/hr	N/A	N/A
Woodwind	Oboe	Other- Tuning (non-piano)	N/A	Hourly Rate +parts	N/A	N/A	60.00/hr	\$71.00	\$75.00/hr	N/A	N/A
Woodwind	Piccolo	Other- Tuning (non-piano)	N/A	Hourly Rate +parts	N/A	N/A	60.00/hr	\$53.00	\$75.00/hr	N/A	N/A
Woodwind	Tenor Saxophone	Other- Tuning (non-piano)	N/A	Hourly Rate +parts	N/A	N/A	60.00/hr	\$87.40	\$75.00/hr	N/A	N/A
Woodwind	Alto Saxophone	Overhaul	N/A	Hourly Rate +parts	N/A	\$600.00	N/A	\$586.50	\$390.00	N/A	N/A
Woodwind	Baritone Saxophone	Overhaul	N/A	Hourly Rate +parts	N/A	\$750.00	N/A	\$766.50	\$410.00	N/A	N/A

RFQ 20-26 Musical Instrument Repair and Service
WoodWind Price List

Type	Instrument	Repair	American Music	CA Keyboards	Charles Hansen Pianos	Gottschalk Music	Harvard House	Music & Arts	Patrick's Music...ETC	Sherman's Piano Tuning & Repair	The Horn Shop
Woodwind	Bass Clarinet	Overhaul	N/A	Hourly Rate +parts	N/A	\$600.00	N/A	\$474.00 (Plastic)	\$550.00	N/A	N/A
Woodwind	Bassoon	Overhaul	N/A	Hourly Rate +parts	N/A	\$600.00	N/A	\$586.50	\$395.00	N/A	N/A
Woodwind	Clarinet	Overhaul	N/A	Hourly Rate +parts	N/A	\$350.00	N/A	\$237.50 (Plastic)	\$225.00	N/A	N/A
Woodwind	Flute	Overhaul	N/A	Hourly Rate +parts	N/A	\$420.00	N/A	\$251.00 (Closed Hole)	\$255.00	N/A	N/A
Woodwind	Oboe	Overhaul	N/A	Hourly Rate +parts	N/A	\$350.00	N/A	\$387.00 (Plastic)	\$290.00	N/A	N/A
Woodwind	Piccolo	Overhaul	N/A	Hourly Rate +parts	N/A	\$300.00	N/A	\$251.00 (Plastic)	\$235.00	N/A	N/A
Woodwind	Tenor Saxophone	Overhaul	N/A	Hourly Rate +parts	N/A	\$650.00	N/A	\$676.50	\$467.00	N/A	N/A
Woodwind	Alto Saxophone	Playing Condition	\$40.00	\$50.00+parts	N/A	\$65.00	60.00/hr	\$73.90	\$85.00	N/A	\$70.00
Woodwind	Baritone Saxophone	Playing Condition	\$50.00	\$50.00/Hour	N/A	\$100.00	60.00/hr	\$109.90	\$105.00	N/A	\$120.00
Woodwind	Bass Clarinet	Playing Condition	\$50.00	\$50.00/Hour	N/A	\$60.00	60.00/hr	\$71.00	\$95.00	N/A	\$60.00
Woodwind	Bassoon	Playing Condition	\$70.00	\$50.00+parts	N/A	\$100.00	60.00/hr	\$73.90	\$115.00	N/A	\$90.00
Woodwind	Clarinet	Playing Condition	\$40.00	\$50.00+parts	N/A	\$45.00	60.00/hr	\$53.00	\$65.00	N/A	\$35.00
Woodwind	Flute	Playing Condition	\$40.00	\$50.00+parts	N/A	\$55.00	60.00/hr	\$53.00 (Closed Hole)	\$75.00	N/A	\$40.00
Woodwind	Oboe	Playing Condition	\$50.00	\$50.00+parts	N/A	\$60.00	60.00/hr	\$71.00	\$95.00	N/A	\$75.00
Woodwind	Piccolo	Playing Condition	\$50.00	\$50.00+parts	N/A	\$55.00	60.00/hr	\$53.00	\$95.00	N/A	\$40.00
Woodwind	Tenor Saxophone	Playing Condition	\$50.00	\$50.00+parts	N/A	\$85.00	60.00/hr	\$87.40	\$95.00	N/A	\$70.00
Woodwind	Alto Saxophone	Regulate & Adjust	\$125.00	\$50.00+parts	N/A	\$135.00	\$128.00	\$107.50	\$105.00	N/A	\$130.00
Woodwind	Baritone Saxophone	Regulate & Adjust	\$200.00	\$85.00	N/A	\$180.00	\$210.00	\$152.50	\$125.00	N/A	\$230.00
Woodwind	Bass Clarinet	Regulate & Adjust	\$150.00	\$50.00	N/A	\$100.00	\$148.00	\$121.80 (Plastic)	\$105.00	N/A	\$120.00
Woodwind	Bassoon	Regulate & Adjust	\$150.00	\$85.00	N/A	\$150.00	\$172.00	\$107.50 (Plastic)	\$125.00	N/A	\$175.00
Woodwind	Clarinet	Regulate & Adjust	\$95.00	\$30.00	N/A	\$85.00	\$69.00	\$78.40 (Plastic)	\$75.00	N/A	\$68.00
Woodwind	Flute	Regulate & Adjust	\$95.00	\$40.00	N/A	\$95.00	\$72.00	\$78.40 (Closed Hole)	\$95.00	N/A	\$78.00
Woodwind	Oboe	Regulate & Adjust	\$185.00	\$50.00	N/A	\$100.00	\$98.00	\$109.10 (Plastic)	\$105.00	N/A	\$125.00
Woodwind	Piccolo	Regulate & Adjust	\$100.00	\$40.00	N/A	\$95.00	\$87.00	\$78.40 (Plastic)	\$105.00	N/A	\$78.00
Woodwind	Tenor Saxophone	Regulate & Adjust	\$120.00	\$50.00	N/A	\$160.00	\$158.00	\$130.00	\$115.00	N/A	\$130.00
Woodwind	Alto Saxophone	Re-Pad	N/A	\$400.00	N/A	\$300.00	\$475.00	\$519.00	\$350.00	N/A	\$600.00
Woodwind	Baritone Saxophone	Re-Pad	N/A	\$730.00	N/A	\$450.00	\$750.00	\$699.00	\$500.00	N/A	\$800.00
Woodwind	Bass Clarinet	Re-Pad	N/A	\$400.00	N/A	\$200.00	\$500.00	\$429.00 (Plastic)	\$360.00	N/A	\$500.00
Woodwind	Bassoon	Re-Pad	N/A	\$570.00	N/A	\$350.00	\$700.00	\$519.00 (Plastic)	\$360.00	N/A	\$800.00
Woodwind	Clarinet	Re-Pad	N/A	\$240.00	N/A	\$180.00	\$190.00	\$192.50 (Plastic)	\$185.00	N/A	\$210.00
Woodwind	Flute	Re-Pad	N/A	\$310.00	N/A	\$360.00	\$190.00	\$206.00 (Closed Hole)	\$210.00	N/A	\$260.00
Woodwind	Oboe	Re-Pad	N/A	\$400.00	N/A	\$250.00	\$385.00	\$319.50 (Plastic)	\$250.00	N/A	\$300.00
Woodwind	Piccolo	Re-Pad	N/A	\$310.00	N/A	\$250.00	\$220.00	\$206.00 (Plastic)	\$185.00	N/A	\$255.00
Woodwind	Tenor Saxophone	Re-Pad & Clean	\$475.00	\$470.00	N/A	\$350.00	\$650.00	\$609.00	\$427.00	N/A	\$600.00
Woodwind	Alto Saxophone	Re-Pad & Clean	\$405.00	\$550.00	N/A	N/A	\$550.00	\$519.00	\$370.00	N/A	N/A
Woodwind	Baritone Saxophone	Re-Pad & Clean	\$525.00	\$835.00	N/A	N/A	\$850.00	\$699.00	\$525.00	N/A	N/A
Woodwind	Bass Clarinet	Re-Pad & Clean	\$405.00	\$550.00	N/A	N/A	\$650.00	\$429.00 (Plastic)	\$380.00	N/A	N/A
Woodwind	Bassoon	Re-Pad & Clean	N/A	\$620.00	N/A	N/A	\$850.00	\$519.00 (Plastic)	\$380.00	N/A	N/A
Woodwind	Clarinet	Re-Pad & Clean	\$195.00	\$290.00	N/A	N/A	\$225.00	\$192.50 (Plastic)	\$205.00	N/A	N/A
Woodwind	Flute	Re-Pad & Clean	\$195.00	\$400.00	N/A	N/A	\$225.00	\$206.00 (Closed Hole)	\$235.00	N/A	N/A
Woodwind	Oboe	Re-Pad & Clean	\$335.00	\$500.00	N/A	N/A	\$450.00	\$319.50 (Plastic)	\$270.00	N/A	N/A
Woodwind	Piccolo	Re-Pad & Clean	\$190.00	\$400.00	N/A	N/A	\$275.00	\$206.00 (Plastic)	\$205.00	N/A	N/A
Woodwind	Tenor Saxophone	Re-Pad & Clean	\$475.00	\$570.00	N/A	N/A	\$725.00	\$609.00	\$447.00	N/A	N/A
Woodwind	Alto Saxophone	Solder Joint	\$20.00	\$20.00	N/A	\$20.00	60.00/hr	\$25.00	\$20.00	N/A	5 to 50
Woodwind	Baritone Saxophone	Solder Joint	\$20.00	\$20.00	N/A	\$20.00	60.00/hr	\$25.00	\$20.00	N/A	5 to 50
Woodwind	Bass Clarinet	Solder Joint	N/A	\$20.00	N/A	\$30.00	60.00/hr	\$25.00	\$20.00	N/A	5 to 50
Woodwind	Bassoon	Solder Joint	N/A	\$20.00	N/A	\$30.00	60.00/hr	\$25.00	\$20.00	N/A	5 to 50
Woodwind	Clarinet	Solder Joint	N/A	\$20.00	N/A	\$30.00	60.00/hr	\$25.00	\$20.00	N/A	5 to 50
Woodwind	Flute	Solder Joint	\$20.00	\$20.00	N/A	\$20.00	60.00/hr	\$25.00	\$20.00	N/A	5 to 50
Woodwind	Oboe	Solder Joint	N/A	\$20.00	N/A	\$30.00	60.00/hr	\$25.00	\$20.00	N/A	5 to 50
Woodwind	Piccolo	Solder Joint	\$20.00	\$20.00	N/A	\$30.00	60.00/hr	\$25.00	\$20.00	N/A	5 to 50
Woodwind	Tenor Saxophone	Solder Joint	\$20.00	\$20.00	N/A	\$20.00	60.00/hr	\$25.00	\$20.00	N/A	5 to 50
Woodwind	Alto Saxophone	Play Condition 1 - Playing Condition Repairs & Adjustments	N/A	N/A	N/A	N/A	N/A	\$73.90	N/A	N/A	N/A
Woodwind	Baritone Saxophone	Play Condition 1 - Playing Condition Repairs & Adjustments	N/A	N/A	N/A	N/A	N/A	\$109.90	N/A	N/A	N/A
Woodwind	Bass Clarinet	Play Condition 1 - Playing Condition Repairs & Adjustments	N/A	N/A	N/A	N/A	N/A	\$71.00	N/A	N/A	N/A
Woodwind	Bassoon	Play Condition 1 - Playing Condition Repairs & Adjustments	N/A	N/A	N/A	N/A	N/A	\$73.90	N/A	N/A	N/A
Woodwind	Clarinet	Play Condition 1 - Playing Condition Repairs & Adjustments	N/A	N/A	N/A	N/A	N/A	\$53.00	N/A	N/A	N/A
Woodwind	Flute	Play Condition 1 - Playing Condition Repairs & Adjustments	N/A	N/A	N/A	N/A	N/A	\$53.00 (Closed Hole)	N/A	N/A	N/A
Woodwind	Oboe	Play Condition 1 - Playing Condition Repairs & Adjustments	N/A	N/A	N/A	N/A	N/A	\$71.00	N/A	N/A	N/A
Woodwind	Piccolo	Play Condition 1 - Playing Condition Repairs & Adjustments	N/A	N/A	N/A	N/A	N/A	\$53.00	N/A	N/A	N/A
Woodwind	Tenor Saxophone	Play Condition 1 - Playing Condition Repairs & Adjustments	N/A	N/A	N/A	N/A	N/A	\$87.40	N/A	N/A	N/A
Woodwind	Alto Saxophone	Play Condition 2 - Playing Condition Repairs & Adjustments; Up to 4 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$107.50	N/A	N/A	N/A
Woodwind	Baritone Saxophone	Play Condition 2 - Playing Condition Repairs & Adjustments; Up to 4 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$152.50	N/A	N/A	N/A

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WoodWind Price List

Type	Instrument	Repair	American Music	CA Keyboards	Charles Hansen Pianos	Gottschalk Music	Harvard House	Music & Arts	Patrick's Music...ETC	Sherman's Piano Tuning & Repair	The Horn Shop
Woodwind	Bass Clarinet	Play Condition 2 - Playing Condition Repairs & Adjustments; Up to 4 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$121.80	N/A	N/A	N/A
Woodwind	Bassoon	Play Condition 2 - Playing Condition Repairs & Adjustments; Up to 4 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$107.50	N/A	N/A	N/A
Woodwind	Clarinet	Play Condition 2 - Playing Condition Repairs & Adjustments; Up to 4 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$78.40	N/A	N/A	N/A
Woodwind	Flute	Play Condition 2 - Playing Condition Repairs & Adjustments; Up to 4 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$78.40 (Closed Hole)	N/A	N/A	N/A
Woodwind	Oboe	Play Condition 2 - Playing Condition Repairs & Adjustments; Up to 4 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$109.10	N/A	N/A	N/A
Woodwind	Piccolo	Play Condition 2 - Playing Condition Repairs & Adjustments; Up to 4 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$78.40	N/A	N/A	N/A
Woodwind	Tenor Saxophone	Play Condition 2 - Playing Condition Repairs & Adjustments; Up to 4 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$130.00	N/A	N/A	N/A
Woodwind	Alto Saxophone	Play Condition 3 - Playing Condition Repairs & Adjustments; Up to 8 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$216.00	N/A	N/A	N/A
Woodwind	Baritone Saxophone	Play Condition 3 - Playing Condition Repairs & Adjustments; Up to 8 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$306.00	N/A	N/A	N/A
Woodwind	Bass Clarinet	Play Condition 3 - Playing Condition Repairs & Adjustments; Up to 8 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$172.60	N/A	N/A	N/A
Woodwind	Bassoon	Play Condition 3 - Playing Condition Repairs & Adjustments; Up to 8 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$216.00	N/A	N/A	N/A
Woodwind	Clarinet	Play Condition 3 - Playing Condition Repairs & Adjustments; Up to 8 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$103.80	N/A	N/A	N/A
Woodwind	Flute	Play Condition 3 - Playing Condition Repairs & Adjustments; Up to 8 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$103.80 (Closed Hole)	N/A	N/A	N/A
Woodwind	Oboe	Play Condition 3 - Playing Condition Repairs & Adjustments; Up to 8 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$150.10	N/A	N/A	N/A
Woodwind	Piccolo	Play Condition 3 - Playing Condition Repairs & Adjustments; Up to 8 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$103.80	N/A	N/A	N/A
Woodwind	Tenor Saxophone	Play Condition 3 - Playing Condition Repairs & Adjustments; Up to 8 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$261.00	N/A	N/A	N/A
Woodwind	Alto Saxophone	Play Condition 4 - Playing Condition Repairs & Adjustments; Up to 12 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$324.50	N/A	N/A	N/A
Woodwind	Baritone Saxophone	Play Condition 4 - Playing Condition Repairs & Adjustments; Up to 12 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$459.50	N/A	N/A	N/A
Woodwind	Bass Clarinet	Play Condition 4 - Playing Condition Repairs & Adjustments; Up to 12 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$223.40	N/A	N/A	N/A
Woodwind	Bassoon	Play Condition 4 - Playing Condition Repairs & Adjustments; Up to 12 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$324.50	N/A	N/A	N/A
Woodwind	Clarinet	Play Condition 4 - Playing Condition Repairs & Adjustments; Up to 12 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$129.20	N/A	N/A	N/A
Woodwind	Flute	Play Condition 4 - Playing Condition Repairs & Adjustments; Up to 12 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$129.20 (Closed Hole)	N/A	N/A	N/A
Woodwind	Oboe	Play Condition 4 - Playing Condition Repairs & Adjustments; Up to 12 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$191.90	N/A	N/A	N/A
Woodwind	Piccolo	Play Condition 4 - Playing Condition Repairs & Adjustments; Up to 12 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$129.20	N/A	N/A	N/A
Woodwind	Tenor Saxophone	Play Condition 4 - Playing Condition Repairs & Adjustments; Up to 12 Pads Replaced	N/A	N/A	N/A	N/A	N/A	\$392.00	N/A	N/A	N/A
Woodwind	Flute	Head Cork Replacement	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Woodwind	Alto Saxophone	Key Spring	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Woodwind	Baritone Saxophone	Key Spring	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Woodwind	Bass Clarinet	Key Spring	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Woodwind	Bassoon	Key Spring	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Woodwind	Clarinet	Key Spring	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Woodwind	Flute	Key Spring	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Woodwind	Oboe	Key Spring	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Woodwind	Piccolo	Key Spring	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Woodwind	Tenor Saxophone	Key Spring	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Woodwind	All Woodwind	All Other Repairs	N/A	N/A	N/A	N/A	60.00/hr	\$67.50/Hr	N/A	N/A	N/A

RFQ 20-26 Musical Instrument Repair and Service

Brass Price List

Type	Instrument	Repair	American Music	CA Keyboards	Charles Hansen Pianos	Gottschalk Music	Harvard House	Music & Arts	Patrick's Music, ETC	Sherman's Piano Tuning & Repair	The Horn Shop
Brass	Baritone / Euphonium 3 Valve	Clean and Service	\$75.00	\$58.00	N/A	\$90.00	\$90.00	\$109.90	\$95.00	N/A	\$90.00
Brass	Baritone / Euphonium 4 Valve	Clean and Service	\$75.00	\$58.00	N/A	\$100.00	\$110.00	\$132.40	\$110.00	N/A	\$105.00
Brass	French Horn (Double)	Clean and Service	\$85.00	\$68.00	N/A	\$110.00	\$138.00	\$133.00	\$110.00	N/A	\$115.00
Brass	French Horn (Single)	Clean and Service	\$75.00	\$58.00	N/A	\$85.00	\$110.00	\$110.50	\$85.00	N/A	\$90.00
Brass	Large Tuba	Clean and Service	\$150.00	\$130.00	N/A	\$220.00	\$210.00	\$168.40	\$175.00	N/A	\$145.00
Brass	Small Tuba	Clean and Service	\$150.00	\$130.00	N/A	\$180.00	\$180.00	\$141.40	\$115.00	N/A	\$130.00
Brass	Sousaphone / Brass Body	Clean and Service	\$150.00	\$115.00	N/A	\$220.00	\$258.00	\$141.40	\$150.00	N/A	\$175.00
Brass	Sousaphone / Fiberglass Body	Clean and Service	\$150.00	\$115.00	N/A	\$150.00	\$225.00	\$141.40	\$150.00	N/A	\$150.00
Brass	Trombone	Clean and Service	\$70.00	\$42.00	N/A	\$70.00	\$68.00	\$83.50	\$65.00	N/A	\$82.00
Brass	Trumpet	Clean and Service	\$75.00	\$42.00	N/A	\$70.00	\$68.00	\$82.90	\$75.00	N/A	\$74.00
Brass	Baritone / Euphonium 3 Valve	Mechanical Overhaul	\$120.00	\$58.00	N/A	\$240.00	N/A	Quote	\$190.00	N/A	\$90.00
Brass	Baritone / Euphonium 4 Valve	Mechanical Overhaul	\$120.00	\$58.00	N/A	\$260.00	N/A	Quote	\$220.00	N/A	\$105.00
Brass	French Horn (Double)	Mechanical Overhaul	\$120.00	\$68.00	N/A	\$280.00	N/A	Quote	\$220.00	N/A	
Brass	French Horn (Single)	Mechanical Overhaul	\$95.00	\$58.00	N/A	\$240.00	N/A	Quote	\$170.00	N/A	\$90.00
Brass	Large Tuba	Mechanical Overhaul	\$250.00	\$130.00	N/A	\$560.00	N/A	Quote	\$350.00	N/A	\$145.00
Brass	Small Tuba	Mechanical Overhaul	\$250.00	\$130.00	N/A	\$500.00	N/A	Quote	\$230.00	N/A	\$130.00
Brass	Sousaphone / Brass Body	Mechanical Overhaul	\$250.00	\$115.00	N/A	\$500.00	N/A	Quote	\$300.00	N/A	\$175.00
Brass	Sousaphone / Fiberglass Body	Mechanical Overhaul	N/A	\$115.00	N/A	\$220.00	N/A	Quote	\$300.00	N/A	\$150.00
Brass	Trombone	Mechanical Overhaul	\$100.00	\$42.00	N/A	\$200.00	N/A	Quote	\$130.00	N/A	\$82.00
Brass	Trumpet	Mechanical Overhaul	\$95.00	\$42.00	N/A	\$220.00	N/A	Quote	\$150.00	N/A	N/A
Brass	Baritone / Euphonium 3 Valve	Other- Clean & Silver	\$95.00	N/A	N/A	N/A	\$168.00	\$177.40	\$75.00/hr	N/A	\$120.00
Brass	Baritone / Euphonium 4 Valve	Other- Clean & Silver	\$95.00	N/A	N/A	N/A	\$210.00	\$199.90	\$75.00/hr	N/A	\$145.00
Brass	French Horn (Double)	Other- Clean & Silver	\$105.00	N/A	N/A	N/A	\$180.00	\$200.50	\$75.00/hr	N/A	\$160.00
Brass	French Horn (Single)	Other- Clean & Silver	\$95.00	N/A	N/A	N/A	\$160.00	\$178.00	\$75.00/hr	N/A	\$120.00
Brass	Large Tuba	Other- Clean & Silver	\$185.00	N/A	N/A	N/A	\$310.00	\$235.90	\$75.00/hr	N/A	\$250.00
Brass	Small Tuba	Other- Clean & Silver	\$175.00	N/A	N/A	N/A	\$295.00	\$208.90	\$75.00/hr	N/A	\$200.00
Brass	Sousaphone / Brass Body	Other- Clean & Silver	\$300.00	N/A	N/A	N/A	\$208.90	\$208.90	\$75.00/hr	N/A	\$285.00
Brass	Sousaphone / Fiberglass Body	Other- Clean & Silver	\$275.00	N/A	N/A	N/A	\$208.90	\$208.90	\$75.00/hr	N/A	\$200.00
Brass	Trombone	Other- Clean & Silver	\$95.00	N/A	N/A	N/A	\$110.00	\$128.50	\$75.00/hr	N/A	\$98.00
Brass	Trumpet	Other- Clean & Silver	\$75.00	N/A	N/A	N/A	\$95.00	\$128.50	\$75.00/hr	N/A	\$94.00
Brass	Baritone / Euphonium 3 Valve	Other- Ultrasonic Cleaning	N/A	\$58.00	N/A	N/A	N/A	\$109.90	\$75.00/hr	N/A	\$90.00
Brass	Baritone / Euphonium 4 Valve	Other- Ultrasonic Cleaning	N/A	\$58.00	N/A	N/A	N/A	\$132.40	\$75.00/hr	N/A	\$105.00
Brass	French Horn (Double)	Other- Ultrasonic Cleaning	N/A	\$68.00	N/A	N/A	N/A	\$133.00	\$75.00/hr	N/A	\$115.00
Brass	French Horn (Single)	Other- Ultrasonic Cleaning	N/A	\$58.00	N/A	N/A	N/A	\$110.50	\$75.00/hr	N/A	\$90.00
Brass	Large Tuba	Other- Ultrasonic Cleaning	N/A	\$130.00	N/A	N/A	N/A	\$187.20	\$75.00/hr	N/A	\$145.00
Brass	Small Tuba	Other- Ultrasonic Cleaning	N/A	\$130.00	N/A	N/A	N/A	\$141.40	\$75.00/hr	N/A	\$130.00
Brass	Sousaphone / Brass Body	Other- Ultrasonic Cleaning	N/A	\$115.00	N/A	N/A	N/A	\$159.40	\$75.00/hr	N/A	\$175.00
Brass	Sousaphone / Fiberglass Body	Other- Ultrasonic Cleaning	N/A	\$115.00	N/A	N/A	N/A	\$159.40	\$75.00/hr	N/A	\$150.00
Brass	Trombone	Other- Ultrasonic Cleaning	N/A	\$42.00	N/A	N/A	N/A	\$83.50	\$75.00/hr	N/A	\$82.00
Brass	Trumpet	Other- Ultrasonic Cleaning	N/A	\$42.00	N/A	N/A	N/A	\$82.90	\$75.00/hr	N/A	\$74.00
Brass	Baritone / Euphonium 3 Valve	Overhaul	N/A	\$50.00/Hour	N/A	N/A	N/A	Quote	N/A	N/A	N/A
Brass	Baritone / Euphonium 4 Valve	Overhaul	N/A	\$50.00/Hour	N/A	N/A	N/A	Quote	N/A	N/A	N/A
Brass	French Horn (Double)	Overhaul	N/A	\$50.00/Hour	N/A	N/A	N/A	Quote	N/A	N/A	N/A
Brass	French Horn (Single)	Overhaul	N/A	\$50.00/Hour	N/A	N/A	N/A	Quote	N/A	N/A	N/A
Brass	Large Tuba	Overhaul	N/A	\$50.00/Hour	N/A	N/A	N/A	Quote	N/A	N/A	N/A
Brass	Small Tuba	Overhaul	N/A	\$50.00/Hour	N/A	N/A	N/A	Quote	N/A	N/A	N/A
Brass	Sousaphone / Brass Body	Overhaul	N/A	\$50.00/Hour	N/A	N/A	N/A	Quote	N/A	N/A	N/A
Brass	Sousaphone / Fiberglass Body	Overhaul	N/A	\$50.00/Hour	N/A	N/A	N/A	Quote	N/A	N/A	N/A
Brass	Trombone	Overhaul	N/A	\$50.00/Hour	N/A	N/A	N/A	Quote	N/A	N/A	N/A
Brass	Trumpet	Overhaul	N/A	\$50.00/Hour	N/A	N/A	N/A	Quote	N/A	N/A	N/A
Brass	Baritone / Euphonium 3 Valve	Overhaul Laquer	N/A	\$50.00/Hour	N/A	\$950.00	N/A	Quote	N/A	N/A	\$1,000.00
Brass	Baritone / Euphonium 4 Valve	Overhaul Laquer	N/A	\$50.00/Hour	N/A	\$1,050.00	N/A	Quote	N/A	N/A	\$1,500.00
Brass	French Horn (Double)	Overhaul Laquer	N/A	\$50.00/Hour	N/A	\$1,100.00	N/A	Quote	N/A	N/A	\$1,100.00
Brass	French Horn (Single)	Overhaul Laquer	N/A	\$50.00/Hour	N/A	\$900.00	N/A	Quote	N/A	N/A	\$900.00
Brass	Large Tuba	Overhaul Laquer	N/A	\$50.00/Hour	N/A	\$3,200.00	N/A	Quote	N/A	N/A	\$3,000.00
Brass	Small Tuba	Overhaul Laquer	N/A	\$50.00/Hour	N/A	\$2,000.00	N/A	Quote	N/A	N/A	\$2,500.00
Brass	Sousaphone / Brass Body	Overhaul Laquer	N/A	\$50.00/Hour	N/A	\$2,900.00	N/A	Quote	N/A	N/A	\$2,800.00
Brass	Sousaphone / Fiberglass Body	Overhaul Laquer	N/A	\$50.00/Hour	N/A	\$550.00	N/A	Quote	N/A	N/A	\$1,500.00
Brass	Trombone	Overhaul Laquer	N/A	\$50.00/Hour	N/A	\$450.00	N/A	Quote	N/A	N/A	\$650.00
Brass	Trumpet	Overhaul Laquer	N/A	\$50.00/Hour	N/A	\$450.00	N/A	Quote	N/A	N/A	\$650.00
Brass	Baritone / Euphonium 3 Valve	Overhaul Silver	N/A	\$50.00/Hour	N/A	\$1,200.00	N/A	Quote	\$165.00	N/A	\$1,300.00
Brass	Baritone / Euphonium 4 Valve	Overhaul Silver	N/A	\$50.00/Hour	N/A	\$1,300.00	N/A	Quote	\$165.00	N/A	\$1,800.00
Brass	French Horn (Double)	Overhaul Silver	N/A	\$50.00/Hour	N/A	N/A	N/A	Quote	\$150.00	N/A	\$1,300.00
Brass	French Horn (Single)	Overhaul Silver	N/A	\$50.00/Hour	N/A	N/A	N/A	Quote	\$150.00	N/A	\$1,100.00
Brass	Large Tuba	Overhaul Silver	N/A	\$50.00/Hour	N/A	\$3,600.00	N/A	Quote	\$185.00	N/A	\$3,800.00
Brass	Small Tuba	Overhaul Silver	N/A	\$50.00/Hour	N/A	\$2,400.00	N/A	Quote	\$185.00	N/A	\$3,000.00
Brass	Sousaphone / Brass Body	Overhaul Silver	N/A	\$50.00/Hour	N/A	\$3,400.00	N/A	Quote	\$180.00	N/A	\$3,800.00
Brass	Sousaphone / Fiberglass Body	Overhaul Silver	N/A	\$50.00/Hour	N/A	\$750.00	N/A	Quote	\$180.00	N/A	\$1,700.00
Brass	Trombone	Overhaul Silver	N/A	\$50.00/Hour	N/A	\$650.00	N/A	Quote	\$135.00	N/A	\$850.00
Brass	Trumpet	Overhaul Silver	N/A	\$50.00/Hour	N/A	\$650.00	N/A	Quote	\$120.00	N/A	\$850.00
Brass	Baritone / Euphonium 3 Valve	Playing Condition	\$30.00	\$50.00+parts	N/A	\$60.00	60.00/hr	\$78.40	\$95.00	N/A	\$45.00
Brass	Baritone / Euphonium 4 Valve	Playing Condition	\$30.00	\$50.00+parts	N/A	\$70.00	60.00/hr	\$105.40	\$125.00	N/A	\$50.00
Brass	French Horn (Double)	Playing Condition	\$30.00	\$50.00/Hour	N/A	\$80.00	60.00/hr	\$83.50	\$115.00	N/A	\$60.00
Brass	French Horn (Single)	Playing Condition	\$30.00	\$50.00/Hour	N/A	\$55.00	60.00/hr	\$70.00	\$95.00	N/A	\$45.00
Brass	Large Tuba	Playing Condition	\$50.00	\$50.00/Hour	N/A	\$100.00	60.00/hr	\$133.20	\$175.00	N/A	\$75.00
Brass	Small Tuba	Playing Condition	\$50.00	\$50.00/Hour	N/A	\$100.00	60.00/hr	\$87.40	\$165.00	N/A	\$65.00
Brass	Sousaphone / Brass Body	Playing Condition	\$50.00	\$50.00/Hour	N/A	\$100.00	60.00/hr	\$87.40	\$150.00	N/A	\$90.00
Brass	Sousaphone / Fiberglass Body	Playing Condition	\$50.00	\$50.00/Hour	N/A	\$100.00	60.00/hr	\$87.40	\$150.00	N/A	\$75.00
Brass	Trombone	Playing Condition	\$30.00	\$50.00/Hour	N/A	\$40.00	60.00/hr	\$65.50	\$95.00	N/A	\$41.00
Brass	Trumpet	Playing Condition	\$30.00	\$50.00/Hour	N/A	\$40.00	60.00/hr	\$64.90	\$95.00	N/A	\$37.00
Brass	Baritone / Euphonium 3 Valve	Silver Plate	\$30.00	N/A	N/A	N/A	60.00/hr	Quote	N/A	N/A	N/A
Brass	Baritone / Euphonium 4 Valve	Silver Plate	\$20.00	N/A	N/A	N/A	60.00/hr	Quote	N/A	N/A	N/A
Brass	French Horn (Double)	Silver Plate	\$40.00	N/A	N/A	N/A	60.00/hr	Quote	N/A	N/A	N/A
Brass	French Horn (Single)	Silver Plate	\$30.00	N/A	N/A	N/A	60.00/hr	Quote	N/A	N/A	N/A
Brass	Large Tuba	Silver Plate	\$20.00	N/A	N/A	N/A	60.00/hr	Quote	N/A	N/A	N/A
Brass	Small Tuba	Silver Plate	\$50.00	N/A	N/A	N/A	60.00/hr	Quote	N/A	N/A	N/A
Brass	Sousaphone / Brass Body	Silver Plate	\$100.00	N/A	N/A	N/A	60.00/hr	Quote	N/A	N/A	N/A

RFQ 20-26 Musical Instrument Repair and Service
Brass Price List

Type	Instrument	Repair	American Music	CA Keyboards	Charles Hansen Pianos	Gottschalk Music	Harvard House	Music & Arts	Patrick's Music...ETC	Sherman's Piano Tuning & Repair	The Horn Shop
Brass	Sousaphone / Fiberglass Body	Silver Plate	\$50.00	N/A	N/A	N/A	60.00/hr	Quote	N/A	N/A	N/A
Brass	Trombone	Silver Plate	\$20.00	N/A	N/A	N/A	60.00/hr	Quote	N/A	N/A	N/A
Brass	Trumpet	Silver Plate	\$20.00	N/A	N/A	N/A	60.00/hr	Quote	N/A	N/A	N/A
Brass	Baritone / Euphonium 4 Valve	Solder Joint	\$20.00	\$20.00	N/A	N/A	N/A	Quote	\$35.00	N/A	5 to 50
Brass	Baritone / Euphonium 4 Valve	Solder Joint	\$20.00	\$20.00	N/A	N/A	N/A	Quote	\$35.00	N/A	5 to 50
Brass	French Horn (Double)	Solder Joint	\$20.00	\$20.00	N/A	N/A	N/A	Quote	\$35.00	N/A	5 to 50
Brass	French Horn (Single)	Solder Joint	\$20.00	\$20.00	N/A	N/A	N/A	Quote	\$35.00	N/A	5 to 50
Brass	Large Tuba	Solder Joint	\$20.00	\$20.00	N/A	N/A	N/A	Quote	\$35.00	N/A	5 to 50
Brass	Small Tuba	Solder Joint	\$20.00	\$20.00	N/A	N/A	N/A	Quote	\$35.00	N/A	5 to 50
Brass	Sousaphone / Brass Body	Solder Joint	\$20.00	\$20.00	N/A	N/A	N/A	Quote	\$35.00	N/A	5 to 50
Brass	Sousaphone / Fiberglass Body	Solder Joint	\$50.00	\$20.00	N/A	N/A	N/A	Quote	\$35.00	N/A	5 to 50
Brass	Trombone	Solder Joint	\$20.00	\$20.00	N/A	N/A	N/A	Quote	\$35.00	N/A	5 to 50
Brass	Trumpet	Solder Joint	\$20.00	\$20.00	N/A	N/A	N/A	Quote	\$35.00	N/A	5 to 50
Brass	Baritone / Euphonium 4 Valve	Repair Piston	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Brass	Baritone / Euphonium 4 Valve	Repair Piston	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Brass	French Horn (Double)	Repair Single Rotor	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Brass	French Horn (Single)	Repair Single Rotor	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Brass	Large Tuba	Repair Piston	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Brass	Small Tuba	Repair Piston	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Brass	Sousaphone / Brass Body	Repair Piston	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Brass	Sousaphone / Fiberglass Body	Repair Piston	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Brass	Trombone	Repair Piston	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Brass	Trumpet	Repair Piston	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Brass	Rotor Tuba	Other- Ultrasonic Cleaning	N/A	N/A	N/A	N/A	N/A	\$187.20	N/A	N/A	N/A
Brass	Rotor Tuba	Clean and Service	N/A	N/A	N/A	N/A	N/A	\$187.20	N/A	N/A	N/A
Brass	Rotor Tuba	Other- Clean & Silver	N/A	N/A	N/A	N/A	N/A	\$254.70	N/A	N/A	N/A
Brass	Rotor Tuba	Playing Condition	N/A	N/A	N/A	N/A	N/A	\$133.20	N/A	N/A	N/A
Brass	Rotor Tuba	Solder Joint	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Brass	Rotor Tuba	Pull Slide	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Brass	Rotor Tuba	Repair Single Rotor	N/A	N/A	N/A	N/A	N/A	\$25.00	N/A	N/A	N/A
Brass	All Brass	All Other Repairs	N/A	N/A	N/A	N/A	N/A	\$67.50/Hr	N/A	N/A	N/A

**RFQ 20-26 Musical Instrument Repair and Service
String Price List**

Type	Instrument	Repair	American Music	CA Keyboards	Charles Hansen Pianos	Gottschalk Music	Harvard House	Music & Arts	Patrick's Music...ETC	Sherman's Piano Tuning & Repair	The Horn Shop
String	Bass	Bow Re-Hair	\$66.00	N/A	N/A	\$90.00	\$110.00	\$47.50 (Glasser)	\$70.00	N/A	N/A
String	Cello	Bow Re-Hair	\$60.00	N/A	N/A	\$75.00	\$85.00	\$40.50 (Glasser)	\$52.00	N/A	N/A
String	Viola	Bow Re-Hair	\$54.00	N/A	N/A	\$65.00	\$65.00	\$26.50 (Glasser)	\$42.00	N/A	N/A
String	Violin	Bow Re-Hair	\$54.00	N/A	N/A	\$65.00	\$60.00	\$26.50 (Glasser)	\$42.00	N/A	N/A
String	Bass	Broken Bow Head or Shaft	\$130.00	N/A	N/A	\$240.00	\$60.00/hour	\$47.50 (Glasser)	N/A	N/A	N/A
String	Cello	Broken Bow Head or Shaft	\$120.00	N/A	N/A	\$220.00	\$60.00/hour	\$40.50 (Glasser)	N/A	N/A	N/A
String	Viola	Broken Bow Head or Shaft	\$110.00	N/A	N/A	\$210.00	\$60.00/hour	\$26.50 (Glasser)	N/A	N/A	N/A
String	Violin	Broken Bow Head or Shaft	\$110.00	N/A	N/A	\$200.00	\$60.00/hour	\$26.50 (Glasser)	N/A	N/A	N/A
String	Bass	Fingerboard replacement	\$120.00	\$200.00	N/A	Quote	\$60.00/hour	Quote	\$60.00	N/A	N/A
String	Cello	Fingerboard replacement	\$85.00	\$100.00	N/A	Quote	\$60.00/hour	Quote	\$45.00	N/A	N/A
String	Viola	Fingerboard replacement	\$75.00	\$60.00	N/A	Quote	\$60.00/hour	Quote	\$36.00	N/A	N/A
String	Violin	Fingerboard replacement	\$65.00	\$60.00	N/A		\$60.00/hour	Quote	\$36.00	N/A	N/A
String	Bass	Fingerboard re-set	\$50.00	\$63.00	N/A	\$200.00	\$60.00	Quote	\$60.00	N/A	N/A
String	Cello	Fingerboard re-set	\$30.00	\$47.00	N/A	\$85.00	\$40.00	\$111.50	\$45.00	N/A	N/A
String	Viola	Fingerboard re-set	\$20.00	\$32.00	N/A	\$65.00	\$35.00	\$80.00	\$36.00	N/A	N/A
String	Violin	Fingerboard re-set	\$20.00	\$32.00	N/A	\$65.00	\$30.00	\$80.00	\$36.00	N/A	N/A
String	Bass	Fitting of Wittner or similar pegs	N/A	N/A	N/A	Quote	\$60.00/hour	Quote	\$50.00	N/A	N/A
String	Cello	Fitting of Wittner or similar pegs	\$95.00	\$21.00	N/A	\$200.00	\$60.00/hour	Quote	\$35.00	N/A	N/A
String	Viola	Fitting of Wittner or similar pegs	\$65.00	\$16.00	N/A	\$160.00	\$60.00/hour	Quote	\$25.00	N/A	N/A
String	Violin	Fitting of Wittner or similar pegs	\$65.00	\$16.00	N/A	\$160.00	\$60.00/hour	Quote	\$25.00	N/A	N/A
String	Bass	New Bow Tip Plastic / Bone	44/58	N/A	N/A	80/160	\$60.00/hour	\$117.50	\$48.00	N/A	N/A
String	Cello	New Bow Tip Plastic / Bone	44/58	N/A	N/A	75/140	\$60.00/hour	\$108.70	\$35.00	N/A	N/A
String	Viola	New Bow Tip Plastic / Bone	33/48	N/A	N/A	70/130	\$60.00/hour	\$99.90	\$28.00	N/A	N/A
String	Violin	New Bow Tip Plastic / Bone	33/48	N/A	N/A	70/125	\$60.00/hour	\$99.90	\$28.00	N/A	N/A
String	Bass	New Endpin / Button Fitting	\$105.00	\$37.00	N/A	\$40.00		\$108.00	\$25.00	N/A	N/A
String	Cello	New Endpin / Button Fitting	\$65.00	\$32.00	N/A	\$30.00	\$85.00	\$105.90	\$25.00	N/A	N/A
String	Viola	New Endpin / Button Fitting	\$17.00	\$16.00	N/A	\$15.00	\$30.00	\$52.00	\$20.00	N/A	N/A
String	Violin	New Endpin / Button Fitting	\$17.00	\$16.00	N/A	\$15.00	\$30.00	\$52.00	\$20.00	N/A	N/A
String	Bass	New Leather Grip	\$20.00	N/A	N/A	\$90.00	\$60.00/hour	\$90.90	\$50.00	N/A	N/A
String	Cello	New Leather Grip	\$20.00	N/A	N/A	\$75.00	\$60.00/hour	\$81.90	\$40.00	N/A	N/A
String	Viola	New Leather Grip	\$20.00	N/A	N/A	\$65.00	\$60.00/hour	\$72.90	\$35.00	N/A	N/A
String	Violin	New Leather Grip	\$20.00	N/A	N/A	\$60.00	\$60.00/hour	\$72.90	\$35.00	N/A	N/A
String	Bass	New Soundpost & Fitting	\$75.00	\$37.00	N/A	\$70.00	\$85.00	\$68.60	\$45.00	N/A	N/A
String	Cello	New Soundpost & Fitting	\$48.00	\$32.00	N/A	\$50.00	\$72.00	\$43.00	\$30.00	N/A	N/A
String	Viola	New Soundpost & Fitting	\$37.00	\$26.00	N/A	\$25.00	\$55.00	\$39.30	\$25.00	N/A	N/A
String	Violin	New Soundpost & Fitting	\$35.00	\$26.00	N/A	\$25.00	\$55.00	\$39.30	\$25.00	N/A	N/A
String	Bass	Other- New Bridge	\$75.00	Hourly Rate	N/A	\$110.00	\$197.00	\$136.60	\$60.00	N/A	N/A
String	Cello	Other- New Bridge	\$50.00	Hourly Rate	N/A	\$90.00	\$126.00	\$81.80	\$45.00	N/A	N/A
String	Viola	Other- New Bridge	\$35.00	Hourly Rate	N/A	\$65.00	\$70.00	\$51.40	\$36.00	N/A	N/A
String	Violin	Other- New Bridge	\$35.00	Hourly Rate	N/A	\$65.00	\$65.00	\$51.40	\$36.00	N/A	N/A
String	Bass	Other- Peg Adjustment	N/A	N/A	N/A	\$40.00	60.00/hr	N/A		N/A	N/A
String	Cello	Other- Peg Adjustment	\$20.00	\$21.00	N/A	\$60.00	60.00/hr	\$41.80	\$20.00	N/A	N/A
String	Viola	Other- Peg Adjustment	\$15.00	\$16.00	N/A	\$35.00	60.00/hr	\$38.70	\$15.00	N/A	N/A
String	Violin	Other- Peg Adjustment	\$15.00	\$16.00	N/A	\$30.00	60.00/hr	\$38.70	\$15.00	N/A	N/A
String	Bass	Other- Restring	\$25.00	20+parts	N/A	free w/ string purchase	\$177.00	\$10.00	\$35.00	N/A	N/A
String	Cello	Other- Restring	\$20.00	15+parts	N/A	free w/ string purchase	\$120.00	\$78.40	\$30.00	N/A	N/A
String	Viola	Other- Restring	\$15.00	15+parts	N/A	free w/ string purchase	\$68.00	\$49.60	\$25.00	N/A	N/A
String	Violin	Other- Restring	\$15.00	15+parts	N/A	free w/ string purchase	\$41.00	\$49.60	\$25.00	N/A	N/A
String	Bass	Pegbox and New Peg Fitting	N/A	N/A	N/A	\$60.00	N/A	N/A	\$50.00	N/A	N/A
String	Cello	Pegbox and New Peg Fitting	\$96.00	\$21.00 + Parts	N/A	\$120.00	\$51.25	\$41.80	\$35.00	N/A	N/A
String	Viola	Pegbox and New Peg Fitting	\$74.00	\$16.00 + Parts	N/A	\$100.00	\$38.00	\$38.70	\$25.00	N/A	N/A
String	Violin	Pegbox and New Peg Fitting	\$72.00	\$16.00 +parts	N/A	\$100.00	\$35.00	\$38.70	\$25.00	N/A	N/A
String	Bass	Re-glug open Seam	\$120.00	\$50.00/Hour	N/A	40-100	\$60.00/hour	Quote	\$55.00	N/A	N/A
String	Cello	Re-glug open Seam	\$60.00	\$50/Hour	N/A	30-80	\$60.00/hour	\$89.00	\$45.00	N/A	N/A
String	Viola	Re-glug open Seam	\$30.00	\$50/Hour	N/A	20/40	\$60.00/hour	\$53.00	\$30.00	N/A	N/A
String	Violin	Re-glug open Seam	\$30.00	\$50.00/Hour	N/A	20-40	\$60.00/hour	\$53.00	\$30.00	N/A	N/A
String	Bass	Replace Frog Eyelet & Screws	\$32.00	N/A	N/A	\$75.00	\$60.00/hour	\$21.08	\$48.00	N/A	N/A
String	Cello	Replace Frog Eyelet & Screws	\$28.00	N/A	N/A	\$65.00	\$60.00/hour	\$21.08	\$35.00	N/A	N/A
String	Viola	Replace Frog Eyelet & Screws	\$24.00	N/A	N/A	\$55.00	\$60.00/hour	\$21.08	\$28.00	N/A	N/A
String	Violin	Replace Frog Eyelet & Screws	\$22.00	N/A	N/A	\$50.00	\$60.00/hour	\$21.08	\$28.00	N/A	N/A
String	Bass	Re-set existing Soundpost	\$55.00	\$25.00	N/A	\$40.00	\$30.00	\$26.00	\$25.00	N/A	N/A
String	Cello	Re-set existing Soundpost	\$35.00	\$21.00	N/A	\$25.00	\$25.00	\$26.00	\$25.00	N/A	N/A
String	Viola	Re-set existing Soundpost	\$25.00	\$16.00	N/A	\$15.00	\$20.00	\$21.50	\$20.00	N/A	N/A
String	Violin	Re-set existing Soundpost	\$25.00	\$16.00	N/A	\$15.00	\$20.00	\$21.50	\$20.00	N/A	N/A
String	Bass	Reset Neck & Repair Heel / Pin Job	\$200.00	\$50.00/Hour	N/A	\$300.00	\$60.00/hour	Quote	\$70.00	N/A	N/A
String	Cello	Reset Neck & Repair Heel / Pin Job	\$110.00	\$50/Hour	N/A	\$180.00	\$60.00/hour	Quote	\$50.00	N/A	N/A
String	Viola	Reset Neck & Repair Heel / Pin Job	\$80.00	\$50/Hour	N/A	\$110.00	\$60.00/hour	Quote	\$40.00	N/A	N/A
String	Violin	Reset Neck & Repair Heel / Pin Job	\$80.00	50.00/Hour	N/A	\$100.00	\$60.00/hour	Quote	\$40.00	N/A	N/A
String	Bass	Reset Neck, Heel unbroken	\$80.00	\$79.00	N/A	\$200.00	\$60.00/hour	Quote	\$60.00	N/A	N/A
String	Cello	Reset Neck, Heel unbroken	\$45.00	\$59.00	N/A	\$100.00	\$60.00/hour	Quote	\$45.00	N/A	N/A
String	Viola	Reset Neck, Heel unbroken	\$30.00	\$39.00	N/A	\$65.00	\$60.00/hour	Quote	\$36.00	N/A	N/A
String	Violin	Reset Neck, Heel unbroken	\$30.00	\$39.00	N/A	\$65.00	\$60.00/hour	Quote	\$36.00	N/A	N/A
String	Bass	Scroll Graft / Neck Rebuild	\$280.00	\$50.00/Hour	N/A	Quote	\$60.00/hour	Quote	N/A	N/A	N/A

**RFQ 20-26 Musical Instrument Repair and Service
String Price List**

Type	Instrument	Repair	American Music	CA Keyboards	Charles Hansen Pianos	Gottschalk Music	Harvard House	Music & Arts	Patrick's Music...ETC	Sherman's Piano Tuning & Repair	The Horn Shop
String	Cello	Scroll Graft / Neck Rebuild	\$140.00	\$50/Hour	N/A	Quote	\$60.00/hour	Quote	N/A	N/A	N/A
String	Viola	Scroll Graft / Neck Rebuild	\$100.00	\$50/Hour	N/A	Quote	\$60.00/hour	Quote	N/A	N/A	N/A
String	Violin	Scroll Graft / Neck Rebuild	\$100.00	50.00/Hour	N/A	Quote	\$60.00/hour	Quote	N/A	N/A	N/A
String	Bass	Tailpiece Cord Replacement	\$45.00	\$21.00	N/A	\$60.00	\$60.00	\$69.00	\$15.00	N/A	N/A
String	Cello	Tailpiece Cord Replacement	\$26.00	\$16.00	N/A	\$30.00	\$20.00	\$42.60	\$15.00	N/A	N/A
String	Viola	Tailpiece Cord Replacement	\$20.00	\$11.00	N/A	\$15.00	\$15.00	\$38.70	\$15.00	N/A	N/A
String	Violin	Tailpiece Cord Replacement	\$18.00	\$11.00	N/A	\$15.00	\$15.00	\$38.70	\$15.00	N/A	N/A
String	Bass	Tighten & Re-Pin Loose Hair	\$20.00	N/A	N/A	\$60.00	\$60.00/hour	\$70.00	\$48.00	N/A	N/A
String	Cello	Tighten & Re-Pin Loose Hair	\$20.00	N/A	N/A	\$40.00	\$60.00/hour	\$61.00	\$35.00	N/A	N/A
String	Viola	Tighten & Re-Pin Loose Hair	\$20.00	N/A	N/A	\$25.00	\$60.00/hour	\$52.00	\$28.00	N/A	N/A
String	Violin	Tighten & Re-Pin Loose Hair	\$20.00	N/A	N/A	\$25.00	\$60.00/hour	\$52.00	\$28.00	N/A	N/A
String	Bass	Wind New Wire Nickel / Sterling	\$60.00	N/A	N/A	130/170	\$60.00/hour	\$118.50	N/A	N/A	N/A
String	Cello	Wind New Wire Nickel / Sterling	\$50.00	N/A	N/A	100/130	\$60.00/hour	\$109.50	N/A	N/A	N/A
String	Viola	Wind New Wire Nickel / Sterling	\$40.00	N/A	N/A	95/115	\$60.00/hour	\$100.50	N/A	N/A	N/A
String	Violin	Wind New Wire Nickel / Sterling	\$40.00	N/A	N/A	90/110	\$60.00/hour	\$100.50	N/A	N/A	N/A
String	Bass	Glass Bow Exchange		N/A	N/A	N/A	N/A	\$47.50 (Glasser)	N/A	N/A	N/A
String	Cello	Glass Bow Exchange		N/A	N/A	N/A	N/A	\$40.50 (Glasser)	N/A	N/A	N/A
String	Viola	Glass Bow Exchange		N/A	N/A	N/A	N/A	\$26.50 (Glasser)	N/A	N/A	N/A
String	Violin	Glass Bow Exchange		N/A	N/A	N/A	N/A	\$26.50 (Glasser)	N/A	N/A	N/A
String	All String	All Other Repairs		N/A	N/A	N/A	N/A	\$67.50/Hr	N/A	N/A	N/A

**RFQ 20-26 Musical Instrument Repair and Service
Piano Price List**

Type	Instrument	Repair	American Music	CA Keyboards	Charles Hansen Pianos	Gottschalk Music	Harvard House	Music & Arts	Patrick's Music...ETC	Sherman's Piano Tuning & Repair	The Horn Shop
Piano	Piano	Other- Additional Charges	N/A	80.00/hr	Quote	N/A	N/A	N/A	N/A	Quote	N/A
Piano	Piano	Other- Pitch, Raise & Tune	N/A	\$250.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Piano	Piano	Tuning	N/A	\$150.00	\$175.00	N/A	N/A	N/A	N/A	\$150.00	N/A