



Preparing Career Ready Graduates

**Purchasing Services**

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November 25, 2020

**BULLETIN  
ACADEMIC RETURN ON INVESTMENT  
REQUEST FOR INFORMATION 21-22**

NOTICE TO ALL BIDDERS

This Bulletin is attached to and made a part of the above entitled specifications for Fresno Unified School District with a scheduled RFI receipt on **November 30<sup>th</sup> prior to 3:01 P.M.** All changes and/or clarifications will appear in **bold** type and deletions will be struck out in revised sentences.

Incorporate the following into your bid response.

I. REFERENCE: REQUEST FOR INFORMATION (RFI)

*Add: Incorporate into Bid response.*

*Q.1. Could you share one or more examples of the types of programs or investments that you hope the A-ROI support provider will assess.*

*A.1. Targeted reading programs, after-school tutoring programs, and other programs or investments aimed at improving student achievement. Response to RFI should address Vendors capacity on number of programs needed evaluate.*

*Q.2. Is district leadership seeking to evaluate the costs and impact of distinct investments one by one or seeking a broader evaluation process that looks across the full spectrum of spending and resource use?*

*A.2. We are seeking both. We need to know what distinct investments/programs are producing on their own as well as how those investments/programs perform in comparison to other investments/programs.*

*Q.3. Are there specific desired start and/or end dates for this work – either as a whole or for the analysis, report, or training workstreams?*


*A.3. The results of the analysis should be available for use to inform the budget process for FY 2022/23, which begins in late 2021. Therefore, we would be seeking a report in Fall 2021.*

*Q.4. Are these programs already in place/currently implemented, or have they yet to begin?*

*A.4. The ROI analysis will be for programs already in place.*

*Q.5. Regarding this request: “Please demonstrate firm’s financial stability and ability to support your submittal” what is the required documentation and desired information for this?*

*A.5. The District is seeking a narrative which includes size of firm, firm’s revenue generated over past 5 years, etc. Financial records are not required, but are welcomed.*

  
Edward Collins  
Executive Director of Purchasing