



BOARD OF EDUCATION

Keshia Thomas, President
Valerie F. Davis, Clerk
Claudia Cazares
Genoveva Islas
Elizabeth Jonasson Rosas
Carol Mills, J.D.
Major Terry Slatik USMC (Retired)

SUPERINTENDENT

Robert G. Nelson, Ed.D.

Preparing Career Ready Graduates

Purchasing Services

Edward Collins, Executive Director
4498 N. Brawley Ave. Fresno, CA 93722
Ph. (559) 457-3588 Fax (559) 457-6040

December 16, 2020

ADDENDUM No. 2
BID No. 21-19
NETWORK EQUIPMENT FOR INTERNAL CONNECTIONS

NOTICE TO ALL BIDDERS

This addendum is attached to and made a part of the above entitled specifications for Fresno Unified School District with a scheduled bid due date of **January 5, 2021 prior to 3:01 PM**. All changes and/or clarifications will appear in **bold** type and deletions will be struck out in revised sentences. Incorporate the following in your bid response.

I. REFERENCE: QUESTIONS/CLARIFICATIONS

Clarification: See responses below to questions.

Q-1. Can we submit proposals via email instead of hard copy and instead of flash drive?

A-1. No. Proposals must be submitted as per the instructions in the General Terms and Conditions of the RFP documents. Envelopes containing a proposal must be sealed, prominently marked with the RFP number, RFP title, RFP opening time/date and name of bidder, and submitted to the District's Purchasing Department. Each firm submitting a proposal shall submit one signed, unbound original proposal plus one USB Flash Drive containing a copy of said proposal.

Q-2. Can we bid on just the non e-rate portion? Page 1 "Notice to Bidders" states the complete award will be a single vendor.

A-2. Proposers must submit pricing for all items listed on the Bill of Materials. The entire award will be to a single vendor.

Q-3. Page 31 (Attachment A Non E-rate) Group J requests qty 110 of Package J---does this mean 110 of each of the items in the Group J list, so a total of 110 Routers and the specified accessories/components?

A-3. The District is requesting quantity of 110 for each of the items listed in Group J of the Bill of Materials. Vendors need to only enter the cost for each item listed in the group on the provided Excel spreadsheet. The spreadsheet will calculate cost totals based on the quantities requested on the spreadsheet.

ADDENDUM No. 2 (continued)
BID No. 21-19
NETWORK EQUIPMENT FOR INTERNAL CONNECTIONS

I. REFERENCE: QUESTIONS/CLARIFICATIONS (continued)

Clarification: See responses below to questions.

Q-4. Page 31 (Attachment A Non E-rate) Group K requests qty 387 of Package K---does this mean 387 of each of the items in the Group K list, so a total of 387 24-port VoIP Gateways and the specified accessories/components?

A-4. The District is requesting quantity of 387 for each of the items listed in Group K of the Bill of Materials. Vendors need to only enter the cost for each item listed in the group on the provided Excel spreadsheet. The spreadsheet will calculate cost totals based on the quantities requested on the spreadsheet

Q-5. Group J looks like survivable gateways for up to 2 analog phones and 4 analog PSTN connections---can you confirm/correct this and describe the use case?

A-5. The product requested in Group J is confirmed correct as requested on the Bill of Materials.

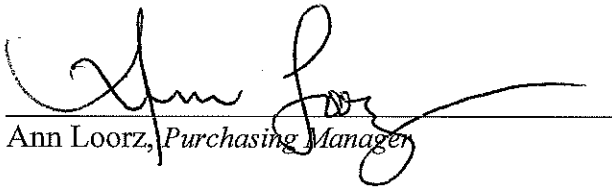
Q-6. Group K looks like analog voice gateways for up to 387 sites/closets, totaling up to 9288 analog/fxs ports/phones-----can you confirm/correct this and describe the use case?

A-6. The product requested in Group K is confirmed correct as requested on the Bill of Materials. The District has analog phones in all classrooms.

Q-7. Big picture the RFP reads as if the District already has a Cisco PBX and will be adding to it the Group J and Group K items---can you confirm/correct this?

A-7. The equipment requested in Group J and Group K is not additional equipment. This equipment will be used as replacement for current equipment.

Acknowledge receipt and understanding of this addendum in designated area of Proposal Signature Page Form.


Ann Loorz, Purchasing Manager