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November 4, 2020

ADDENDUM No. 1
RFP No. 21-13
STUDENT INTERNET SERVICE BEYOND CAMPUS – WIRELESS BROADBAND SOLUTION

NOTICE TO ALL BIDDERS

This addendum is attached to and made a part of the above entitled specifications for Fresno Unified School District with a scheduled proposal due date of November 20th prior to 10:01 A.M. for Step 2 Design and Performance Specification Submittal. All changes and/or clarifications will appear in **bold** type and deletions will be struck out in revised sentences. Incorporate the following in your bid response.

I. REFERENCE: PAGE 4, INVITATION TO VENDORS

Add: Incorporate Mandatory pre-proposal meeting into RFP documents.

Vendors shall incorporate attached Mandatory Pre-proposal conference sign-in sheet held on October 27, 2020 into RFP documents. Vendors must be listed on sign-in sheet in order for proposal to be responsive.

II. REFERENCE: PAGE 20, D. 1. STEP 1: PRE-QUALIFICATION PROCESS

Notice: The four vendors listed below have been approved to provide proposals for Step 2 & Step 3 of the RFP. Proposals received from vendors not listed below will be considered non-responsive.

- ENA Services, LLC Nashville, TN
- Netsync Network Solutions Long Beach, CA
- Red Rover LTD. Stateline, NV (*approval contingent upon bonding capacity confirmation*)
- Vector Resources, Inc. Torrance, CA

ADDENDUM No. 1 (continued)
RFP No. 20-31
SECURITY GUARD SERVICES

III. REFERENCE: C. SCOPE OF WORK

Information: Reference Attached Diagram

The attached diagram provides context on the desired architecture for the private RF network and ways it can reliably deliver a quality, affordable student internet service. The diagram depicts the robust backhaul up to school campuses where, via connection to the nearest MDF or IDF connection, the RF radios will be positioned to transmit to those areas of greatest need within the surrounding community. It shows possible solutions for bringing LTE to students in housing units and open areas. The preferred solutions will have less to no equipment on customer premises, so students simply connect devices to the Wi-Fi network, although in some circumstances hotspots or equipment outside and/or in premises may be required. Not depicted are the elevations and obstacles, like trees and structures, along the last mile. The high-level design should speak to the last mile options along with their respective trade-offs as well as ways to improve coverage and capacity along the last mile like RF mesh where appropriate.

Acknowledge receipt and understanding of this addendum in designated area of Proposal Signature Page Form.



Edward Collins
Executive Director of Purchasing

MANDATORY Pre-Bid Conference / Job Walk Sign-in Sheet

RFP No. 21-13

Student Internet Service Beyond Campus Wireless Broadband Solution

Pre-Bid Conference Date: October 27, 2020 @ 10:01 A.M.

District Address	Conference Location	District Contact
Fresno Unified School District Purchasing Department 4498 N. Brawley Ave Fresno CA 93722	In front of the Administration Office of Edison High School 540 E. California Ave Fresno, CA 93706	Edward Van Patten, Buyer II 4498 N. Brawley Ave Fresno, CA 93722 559-457-3583
Contractor Information		Phone Number
Company Name: <u>West Cal Technologies/ICCN</u>		(925) 786-6292
City: <u>Clayton</u>		Email
Contact Name: <u>Walt Magdefrau</u>		wmagdefrau@westcaltech.com
Contractor Information		Phone Number
Company Name: <u>CUIN, Vast Networks</u>		(559) 554-9100
City: <u>Fresno, CA</u>		Email
Contact Name: <u>Mike Stewart</u>		mstewart@cuin.com
Contractor Information		Phone Number
Company Name: <u>ENA</u>		(608) 473-2802
City: <u>NASHVILLE TN</u>		Email
Contact Name: <u>GARRY LONER</u>		glon@ena.com
Contractor Information		Phone Number
Company Name: <u>CDW-G</u>		(559) 470-9302
City: <u>FRESNO, CA</u>		Email
Contact Name: <u>RICH OLSON</u>		RICHOLS@CDW.COM
Contractor Information		Phone Number
Company Name: <u>GLOBAL GTI</u>		(661) 714-3701
City: <u>BAKERSFIELD</u>		Email
Contact Name: <u>-JOHN RICHARDSON</u>		jrichardson@gti.com

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Contractor Information		Phone Number
Company Name: <u>VECTORUSA</u>		(310) 436 - 6276
City: <u>TORRANCE, CA</u>		Email: <u>WHIGGINS@VECTORUSA.COM</u>
Contact Name: <u>WILLIAM HIGGINS</u>		
Contractor Information		Phone Number
Company Name: <u>RED ROVER</u>		(408) 832 - 4854
City: <u>RENO, NV</u>		Email: <u>imtinan@redroverll.com</u>
Contact Name: <u>IMTINAN HUSSAIN</u>		
Contractor Information		Phone Number
Company Name: <u>Red Rover</u>		(559) 381-7681
City: <u>RENO, NV</u>		Email: <u>IMTINAN@REDROVERLL.COM</u>
Contact Name: <u>STEVEN LEE</u>		
Contractor Information		Phone Number
Company Name: <u>NOKIA / NETSYN</u>		(559) 360 - 7971
City: <u>FRESNO, CA</u>		Email: <u>Jay.singh@NOKIA.COM</u>
Contact Name: <u>Jay Singh / Mayank Bhatia</u>		<u>Mayank.bhatia@NOKIA.COM</u>
Contractor Information		Phone Number
Company Name: _____		() -
City: _____		Email: _____
Contact Name: _____		

