

Fresno Unified School District
Board Agenda Item

Board Meeting Date: November 04, 2020

AGENDA ITEM A-15

AGENDA SECTION: A

(A – Consent, B – Discussion, C – Receive, Recognize/Present)

ACTION REQUESTED: Approve

(Adopt, Approve, Discuss, Receive, etc.)

TITLE AND SUBJECT: Approve Award of Bid 21-06, USDA Commodity Prepared Food Products

ITEM DESCRIPTION: Included in the Board binders is information on Bid 21-06, to establish fixed pricing for USDA commodity prepared beef, chicken, pork and fish products. Utilizing USDA commodity foods allows schools to contract with state approved commercial food processors to convert raw bulk foods into more convenient, ready-to-use products to be served in student meals funded by the National School Breakfast and Lunch Programs. Commodity foods are offered at a significantly discounted price from commercial products. As indicated on page 5 of the bid tabulation, multiple items submitted for bid were declared non-responsive due to not meeting the district's nutritional requirements.

The initial term of the agreement is through June 30, 2021, with the option for two one-year renewals. The request for bids was lawfully advertised on July 27, 2020 and August 3, 2020. Notifications were sent to 69 vendors, and the district received 24 responses. Bids were opened on August 19, 2020, and were evaluated on a pass/fail criteria for food safety, delivery, on-line ordering, taste, and Good Food Purchasing Program standards. Staff recommends line item award to the lowest responsive, responsible bidders:

Vendor	City/State	Est. Annual Award
Brookwood Farm, Inc.	(Silver City, NC)	\$ 16,500
Cargill Kitchen Solutions, Inc.	(Monticello, MN)	\$ 129,815
ConAgra Brands, Inc.	(Troy, OH)	\$ 261,300
Goodman Food Products, dba Don Lee Farms	(Inglewood, CA)	\$ 31,895
Integrated Food Services	(Gardena, CA)	\$ 919,991
JTM Provisions Co., Inc.	(Harrison, OH)	\$ 205,412
Jennie-O Turkey Store Sales, LLC	(Wilmar, MN)	\$ 199,840
Land O' Lakes, Inc.	(Arden Hills, MN)	\$ 45,095
M.C.I. Foods, Inc.	(Santa Fe Springs, CA)	\$ 55,320
Nardone Bros. Baking Co., Inc.	(Hanover, PA)	\$ 4,465
Red Gold, LLC	(Elwood, IN)	\$ 274,650
Schwan's Food Service, Inc.	(Marshall, MN)	\$ 491,770
The J.M. Smucker Company	(Orrville, OH)	\$ 406,060
Trident Seafoods Corporation	(Seattle, WA)	\$ 22,800
Tyson Prepared Foods, Inc.	(Springdale, AZ)	\$ 1,508,285
Wawona Frozen Foods	(Clovis, CA)	\$ 3,683

The tabulation is attached and bid specifications are available for review in the Purchasing Department.